

Customer Case Studies



Backup, Access, Sync
for Corporate Endpoints





SAKS 5th Ave

Profile:

- Well known retail company with ~1,000 employees world wide
- 5 sites within US
- Large amount of PST Files (10 GB per user); many stored in non-standard locations
- Use IBM TSM for server backups – not a fit for laptops and PST file backups



Challenges:

- Efficiently and reliably backup laptop data: ~20 GB per user – EVERYDAY
- Detect duplicate copies of attachments embedded within PST files across all users to achieve storage and bandwidth reduction
- Locate and backup PST files stored in non-standard locations
- No impact to users

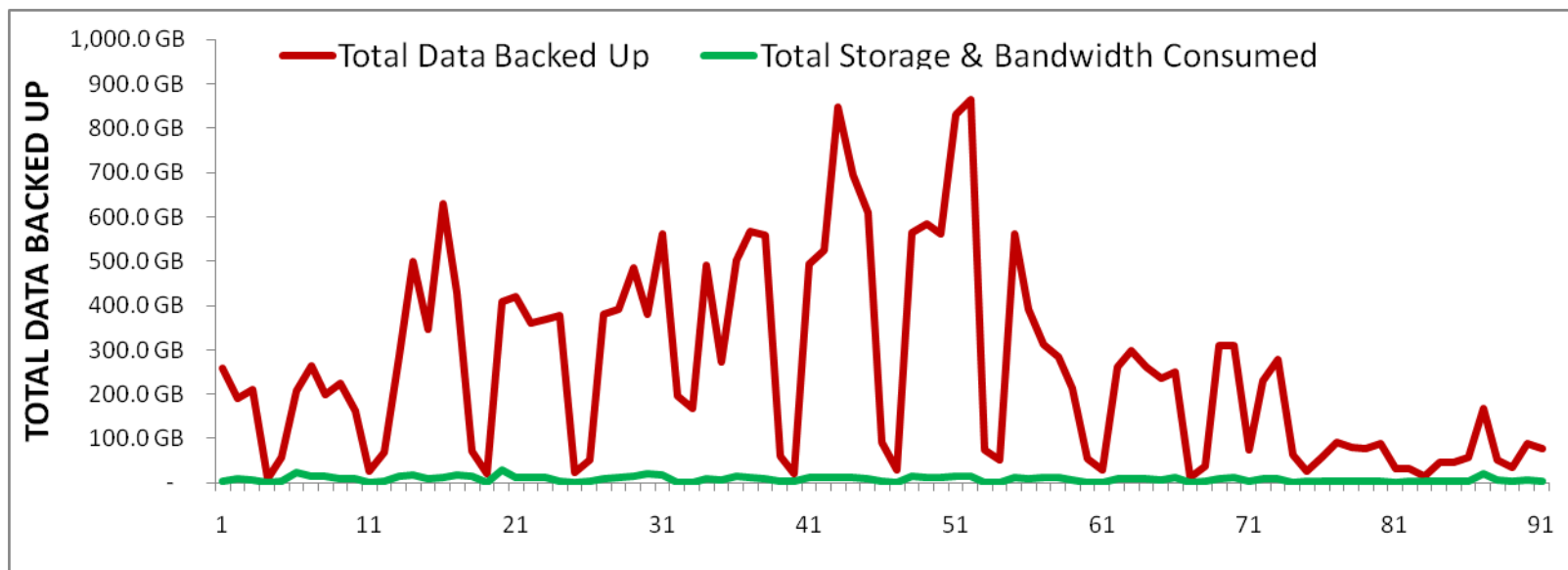
Solution:

- Deployed Copiun in their Private Cloud in their own data center in Jackson, Miss.
- Remotely deployed agents to PCs.
- No user training required

Benefits:

- 96% storage and bandwidth reduction on a daily basis due to object based deduplication.
- Located and backed up PST files stored anywhere on the PC.
- Consistent backup and invisible to the users.
- No end user training required due to native Windows integration.
- Backup data stored in a central repository private cloud in Jackson
- Full-text search self service recovery

Storage and Bandwidth consumption over 90 days





Monitor Group

MONITOR GROUP

Profile:

- Public, Management Consulting company with ~1,500 employees world wide
- 21 sites in most major cities in the world
- Using Symantec Netbackup for server backups

Challenges:

- Using home grown tool to perform laptop backups
- Too much data; too much bandwidth consumption
- Coverage for mobile users who don't VPN-in
- Need central policies and data store, but local LAN speed recoveries at the remote sites



Solution:

- Deployed Copiun in their Private Cloud in Cambridge
- Deployed Cache Servers in the each remote sites
- Deployed 1 Constant Access Gateway for VPN-less backup
- Remotely deployed agents to PCs

Benefits:

- Consistent backup and invisible to the users
- Backup data stored in private cloud in Cambridge
- Fast laptop restores at remote sites via Cache Server
- Secure, ongoing coverage for remote users who don't VPN-in (without opening firewall ports)
- Service Level based management
- Full-text search self service recovery